



The Builders

A CHAPTER OF THE AGCSM

Membership Information

The Builders, a chapter of the AGC



About The Builders

Founded in 1887, The Builders, a chapter of the AGC, advances the construction industry by delivering safety, craft and management training; employment, labor and government relations; and construction plans and technology tools. The Builders is among the Associated General Contractors of America's largest chapters, serving member companies throughout the heartland.

The nonprofit commercial construction trade association operates four service and training centers in Kansas City, Jefferson City and Springfield to serve with integrity both union and nonunion member companies and to aid collaboration by connecting passionate people and businesses, with a vision of improving lives through construction.

Visit The Builders, a chapter of the AGC, online at www.thebuildersagc.com.



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The Builders
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What do we do?

Improve lives through commercial construction.

Membership benefits

Safety training
and resources

Plan services and the
Electronic Plan Room (EPR)

Business development
and networking

Advocacy and
government relations

Labor and
employment relations

Workforce and
professional development

National AGC benefits

Safety, health and environmental services for your jobsite.

Construction is an inherently hazardous industry. The Builders regards worker safety as a moral imperative. With the ever-changing legal and regulatory environment, worker safety has evolved into an issue of economic survival as well. The Builders Safety, Health and Environmental Services division has the resources you need for a structured and disciplined approach to risk management.

Safety, health and environmental services available:

- Consulting
- On-site compliance audits
- Occupational Safety and Health Administration (OSHA) compliance
- Mine Safety & Health Administration (MSHA) compliance
- Training
- Online toolbox talk topics
- Build Safe Partnership Program (BSPP)
- Industrial hygiene
- Written programs
- Midwest Construction Safety Conference (MCSC)
- Safety awards program
- Safety bulletin program



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Bid more commercial construction projects.

The origins of our association were in providing a one-stop shop for helping contractors find projects to bid, and to this day, that service remains one of our most popular.

The Builders has on-site Plan Room facilities in Kansas City, Jefferson City and Springfield. The Builders knowledgeable staff is ready to assist, so come say hi!



Matt Trachsel
Regional Plan Services Manager
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In our Plan Room facilities, members have access to:

- 200-300 projects available to bid at any given time.
- Hard copies of select projects.
- Large format scanning, printing and copying.
- Plan Room Briefs to keep you up to date on bid opportunities.
- Computers and large monitors for easy viewing of electronic documents.

Prefer a digital approach to the bid process?

The Builders Electronic Plan Room (EPR) is your answer. Having access to the most current project postings whenever and wherever you are is crucial to growing your commercial construction business. As an EPR subscriber, you can receive real-time updates to your phone or email about projects.

Visit www.buildersepr.com for more information.

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Build the skills of your construction workforce.

The Builders has a mission to advance lives through construction, and that means ensuring member companies and the future of the industry have the tools necessary to succeed.

There are a lot of myths and misconceptions about what it takes to get into the construction industry, who is best suited for a construction career and even what it means to have a career in construction.



Eva McDorman

Education and Training Director
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Planning for a construction career can start early — little kids are fascinated by the tools of the industry and love to build and play with construction-themed toys. But as they get older, they are often steered away from construction as a valid career option.

In addition to construction careers being well-paid and often in-demand, a career in construction can mean many things — from those who work on jobsites to those in behind-the-scenes roles in office settings.

The Builders Workforce and Professional Development team provides training and ongoing professional development for the construction workforce. We work closely with apprenticeship programs to develop a pipeline of incoming talent, and we offer blueprint reading and estimating classes for those early in their construction careers. For those further along in their career, The Builders offers a variety of management and leadership courses.

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Build relationships to grow your business.

All businesses are ultimately about people.

Whether you sell widgets, services or the capability to construct the next quality building, a person will decide whether to make that purchase. Networking builds relationships, provides an avenue for exchanging ideas, makes you more noticeable and can serve as a launchpad for new opportunities.



Angela Crawford
Membership and Marketing
Vice President
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Networking has long been part of the building and construction industry, and it has been a core service of The Builders since its inception in 1887. Whether it's sharing a meal with area general contractors, subcontractors and industry partners or hitting the links for a round of golf, the chance to step away from the office and visit with colleagues from around the industry is a vital part of growing business, and The Builders is committed to facilitating those opportunities whenever we can.

Members also receive preferential access and preferred rates for advertising and marketing opportunities in our publications and at our events, putting your brand in front of a targeted audience of top-level decisions makers in and around the construction industry.

And for those ready to take the next step in marketing your business, consider our team of experienced and capable videographers, photographers, content strategists, writers and graphic designers your team - we're ready to collaborate with you to ensure your message is delivered to your audience effectively.

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Make sure you have an insider in your corner.

One of the core member services of The Builders is to advocate on behalf of commercial construction firms. At the beginning of the coronavirus pandemic in 2020, the world entered a period of historic lockdowns, preventing many people from working. The Builders immediately went to work.



Allen Dillingham

Government Relations Director
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The Builders collaborated with decision-makers and industry leaders locally and nationally to ensure construction was considered an essential industry and could keep working.

Locally, The Builders Political Action Committee (BAPAC) supports candidates who are knowledgeable about the construction industry and share our views on legislation that may be critical to the industry and our members.

Your company is often directly affected by decisions made by state and local elected officials, which is why it is critically important to have input into the decision-making processes at all levels of government. Construction firms are encouraged to get involved and contact elected officials directly when important issues surface; The Builders provides tools and resources to make it easier to do this outreach for key issues.

Contact us to learn more about our advocacy work and to get involved.

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Receive guidance, support and advocacy for your labor needs.

The Builders labor and employment relations team works with unions and signatory contractors in contract negotiations, grievance resolution, arbitration, interpretation and resolution of issues relating to collective bargaining agreements. The team also provides guidance and support to member contractors dealing with labor issues such as work stoppages, picketing and jurisdictional disputes.

Regardless of your labor policy, ever-evolving policies and regulations directly affect your company, so throughout the year, The Builders keeps members in-the-know with information and updates about the latest in labor and employment law.

Labor and employment relations services include:

- Negotiating 28 collective bargaining agreements in Kansas City, Central Missouri and Southern Missouri.
- Informing members about wage and fringe benefit increases.
- Performing fiduciary duties as trustees of the health, pension, vacation, and apprenticeship and training funds, as well as specialized funds such as the Mo-Kan Construction Industry Substance Abuse Program (CISAP).
- Assisting contractors with education and general information regarding employment-related issues such as affirmative action and immigration.



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Learn more about our services and how to become a member at:

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Or reach out to our membership team:

